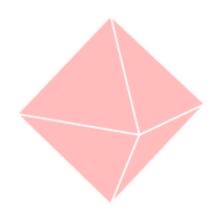
# Two Days Hands-On Workshop for

## **Unlocking Business Value from Data**









# Hands-on Workshop

Immersive session for BFSI

### Business Focus

Challenges and decision-making

### Data Analysis

Analyze data for business value

#### Business Value

Analytics boost BFSI results



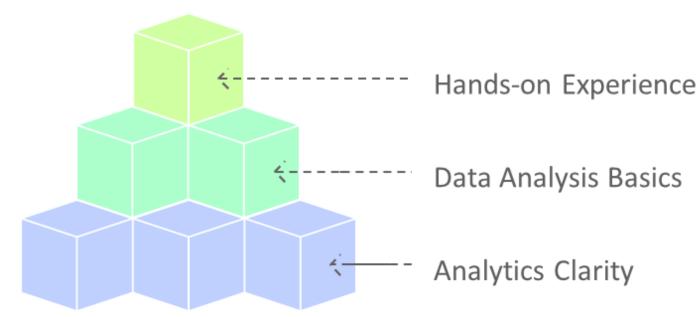
## **Overview**

To support your teams in unlocking the business value of advanced analytics—particularly in the BFSI (Banking, Financial Services, and Insurance) sector—we propose a 2-day, hands-on enablement workshop centered on getting business value out of data.

This immersive session is tailored for business leaders, Analytics professionals and consulting professionals. Rather than using technical jargon, we will focus on the business challenges and decision-making situations you face and explain and demonstrate, how to analyze data for getting business value.

#### Workshop Highlights (What you'll gain )

- Clarity on where analytics can boost BFSI business results
- Get basic understanding of what / why and how of data analysis
- Direct, hands-on use of the Extreme-ML solution on sample business scenarios





## Sample BFSI Use Cases to be Covered

- Visualization & Contribution analysis
   Analyse Industry data to spotlight "big players", their contribution, market share, gain over time.
- Forecasting Customer Spend & Card Usage
   Estimate future spending patterns, helping your clients tailor offers and manage risk in credit portfolios.
- Sentiment & Feedback Analysis
   Uncover recurring themes in customer feedback/chat logs to improve service and retention.
- Cross-Sell Opportunity Discovery
   Identify customer segments and "pockets" with the highest likelihood to take up additional products (e.g., card upgrades, loans).

#### Sentiment Analysis

Uncovers themes in customer feedback

#### **Cross-Sell**

Identifies highlikelihood customer segments

Complex



Simple







#### Visualization

Highlights key players and market share

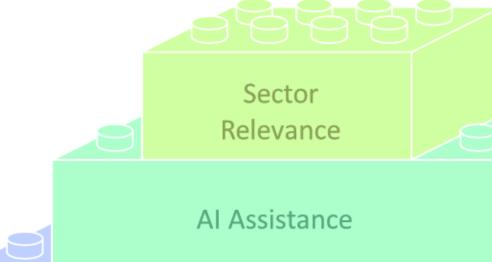
#### **Forecasting**

Estimates future spending patterns



# What to Expect Over 2 Days (16 Hours)

- We focus primarily on how these analytics approaches solve *business* problems, with practical demonstrations and minimal technical jargon.
- AI-Assisted Problem Solving
   Experience the speed and simplicity of using
   Extreme-ML in typical consulting
   workflows—no coding or data science
   expertise required.
- Sector-Relevant Examples
   All examples and exercises will use BFSI-relevant datasets and case studies to ensure immediate real-world applicability.



**Practical Context** 

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